

## 2023 Medicare Advantage Enrollment Numbers

Date: June 2023

Source: Product Management, Independence Blue Cross

The following chart shows the sum of Medicare Advantage enrollments and market share percentage per parent organization in 2023. Only organizations with an active Medicare Advantage plan within Independence Blue Cross's (Independence) PA-5 (Philadelphia, Bucks, Chester, Delaware, and Montgomery) service area are listed.

Independence has the largest sum of Medicare Advantage enrollments and largest market share in 2023. Additionally, per the below, Independence has more than 100,000 Medicare Advantage members in 2023.

Parent Organization	2023 Sum of Medicare Advantage Enrollments	2023 Market Share
Independence Blue Cross	107,614	41.0%
CVS Health Corporation	58,510	22.3%
UnitedHealth Group, Inc.	30,860	11.8%
Humana Inc.	28,248	10.8%
The Cigna Group	25,048	9.5%
Thomas Jefferson University	3,923	1.5%
Elevance Health, Inc.	3,535	1.3%
Centene Corporation	1,673	0.6%
Clover Health Holdings, Inc.	877	0.3%
Highmark Health	726	0.3%
Devoted Health, Inc.	658	0.3%
Blue Cross Blue Shield of Michigan Mutual Ins. Co.	325	0.1%
Geisinger Health System	218	0.1%
Capital BlueCross	124	0.0%
Health Care Service Corporation	12	0.0%

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## 2023 Medicare Advantage Enrollment Numbers Continued

Date: June 2023

Source: Product Management, Independence Blue Cross

The following chart shows the sum of enrollments per Medicare Advantage plan in 2023. Only active Medicare Advantage plans within Independence's PA-5 (Philadelphia, Bucks, Chester, Delaware, and Montgomery) service area are listed. Plans are listed in descending order. Independence's plans are in red.

Independence's HMO plans have the largest sum of Medicare Advantage HMO enrollments in 2023. Additionally, Independence's PPO plans have the largest sum of Medicare Advantage PPO enrollments in 2023.

Sum of Medicare Advantage Enrollments	
Medicare Advantage Plans	2023
Keystone 65 Basic Rx (HMO)	39,634
Keystone 65 Select Rx (HMO)	18,908
Personal Choice 65 Prime Rx (PPO)	18,022
Cigna Alliance Medicare (HMO)	12,848
Humana Gold Plus H6622-037 (HMO)	12,709
Keystone 65 Focus Rx (HMO-POS)	11,567
Aetna Medicare Advantra Value (HMO)	10,159
Cigna Preferred Medicare (HMO)	7,860
Aetna Medicare Value (PPO)	5,410
Keystone 65 Preferred Rx (HMO)	5,205
HumanaChoice H5525-051 (PPO)	4,719
AARP Medicare Advantage Choice Plan 2 (PPO)	4,474
Personal Choice 65 Rx (PPO)	4,024
Aetna Medicare Advantra Premier Plus (PPO)	3,624
Cigna True Choice Medicare (PPO)	3,350
Aetna Medicare Advantra Credit Value (PPO)	3,279
Health Partners Medicare Prime (HMO-POS)	3,078
AARP Medicare Advantage Choice Plan 1 (PPO)	3,070
HumanaChoice H5525-017 (PPO)	3,016
Aetna Medicare Advantra Philly Prime (HMO)	2,660
Personal Choice 65 Elite Rx (PPO)	2,539
Aetna Medicare Advantra Premier (HMO)	2,330
AARP Medicare Advantage Plan 1 (HMO-POS)	2,201
HumanaChoice H5525-058 (PPO)	2,080
AARP Medicare Advantage Choice Plan 3 (PPO)	1,958
HumanaChoice H5525-060 (PPO)	1,919
Keystone 65 Select Medical Only (HMO)	1,811
Aetna Medicare Premier (HMO-POS)	1,707
Humana Honor (PPO)	1,702
AARP Medicare Advantage Plan 2 (HMO-POS)	1,667

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<b>Personal Choice 65 Saver Rx (PPO)</b>	<b>1,417</b>
Aetna Medicare Gold Plan (PPO)	1,188
Aetna Medicare Premier Plus (HMO-POS)	1,150
Erickson Advantage Signature with Drugs (HMO-POS)	962
Aetna Medicare Philly Suburban Value (HMO-POS)	908
Clover Health Choice (PPO)	877
Health Partners Medicare Complete (HMO-POS)	845
<b>Keystone 65 Preferred Medical Only (HMO)</b>	<b>610</b>
Wellcare No Premium (HMO)	547
HumanaChoice H5525-005 (PPO)	527
Cigna Courage Medicare (HMO)	493
Aetna Medicare Silver (HMO)	451
Aetna Medicare Advantra Eagle (HMO)	390
Cigna Preferred Plus Medicare (HMO)	390
Humana USAA Honor with Rx (PPO)	358
HumanaChoice R0923-002 (Regional PPO)	348
AARP Medicare Advantage Choice Rebate (PPO)	334
Devoted CORE Pennsylvania (HMO)	313
AARP Medicare Advantage Patriot (HMO-POS)	302
Wellcare Giveback Open (PPO)	270
Wellcare Assist Open (PPO)	257
Wellcare No Premium Open (PPO)	239
<b>Keystone 65 Liberty Medical Only (HMO)</b>	<b>211</b>
Wellcare Assist (HMO)	202
HumanaChoice H5216-120 (PPO)	180
Devoted GIVEBACK Pennsylvania (HMO)	178
HumanaChoice R0923-001 (Regional PPO)	174
Devoted CHOICE Pennsylvania (PPO)	167
Erickson Advantage Freedom (HMO-POS)	152
<b>Personal Choice 65 Medical Only (PPO)</b>	<b>130</b>
Aetna Medicare Value Plus (PPO)	121
Geisinger Gold Preferred Enhanced Rx (PPO)	95
Erickson Advantage Liberty with Drugs (HMO-POS)	91
Wellcare Low Premium Open (PPO)	74
Geisinger Gold Preferred Complete Rx (PPO)	71
Erickson Advantage Liberty without Drugs (HMO-POS)	55
Wellcare Giveback (HMO)	51
Wellcare Patriot Giveback (HMO)	33
Geisinger Gold Classic 360 Rx (HMO)	28
Geisinger Gold Classic Complete Rx (HMO)	13
Geisinger Gold Preferred Advantage Rx (PPO)	11

## 2023 Top Prescribed Drugs

Date: June 2023

Source: Pharmacy Services, Independence Blue Cross

The following chart shows the top prescribed drugs in all tiers on the **Keystone 65 HMO** plans. The column titled "DRVD\_TIER\_NO" is the drug tier. "1" indicates Tier 1 preferred generics, which have a \$0 copay.

MEDICARE_PLAN	LABEL_LONG_NM	DRVD_TIER_NO
Medicare HMO	Atorvastatin Calcium Oral Tablet 40 MG	1
Medicare HMO	Pantoprazole Sodium Oral Tablet Delayed Release 40 MG	1
Medicare HMO	Eliquis Oral Tablet 5 MG	3
Medicare HMO	Atorvastatin Calcium Oral Tablet 20 MG	1
Medicare HMO	amLODIPine Besylate Oral Tablet 5 MG	1
Medicare HMO	Metoprolol Succinate ER Oral Tablet Extended Release 24 Hour 25 MG	2
Medicare HMO	Tamsulosin HCl Oral Capsule 0.4 MG	2
Medicare HMO	Atorvastatin Calcium Oral Tablet 10 MG	1
Medicare HMO	Losartan Potassium Oral Tablet 100 MG	1
Medicare HMO	Albuterol Sulfate HFA Inhalation Aerosol Solution 108 (90 Base) MCG/ACT	2

The following chart shows the top prescribed drugs in all tiers on the **Personal Choice 65 PPO** plans. The column titled "DRVD\_TIER\_NO" is the drug tier. "1" indicates Tier 1 preferred generics, which have a \$0 copay.

MEDICARE_PLAN	LABEL_LONG_NM	DRVD_TIER_NO
Medicare PPO	Atorvastatin Calcium Oral Tablet 40 MG	1
Medicare PPO	Atorvastatin Calcium Oral Tablet 20 MG	1
Medicare PPO	Pantoprazole Sodium Oral Tablet Delayed Release 40 MG	1
Medicare PPO	amLODIPine Besylate Oral Tablet 5 MG	1
Medicare PPO	Tamsulosin HCl Oral Capsule 0.4 MG	2
Medicare PPO	Eliquis Oral Tablet 5 MG	3
Medicare PPO	Metoprolol Succinate ER Oral Tablet Extended Release 24 Hour 25 MG	2
Medicare PPO	Atorvastatin Calcium Oral Tablet 10 MG	1
Medicare PPO	Albuterol Sulfate HFA Inhalation Aerosol Solution 108 (90 Base) MCG/ACT	2
Medicare PPO	Losartan Potassium Oral Tablet 100 MG	1

## 2023 PA-5 Provider Network Counts

Date: June 2023

Source: Pharmacy Services, Independence Blue Cross

The following chart shows each Organization's Medicare Advantage plan network provider counts within the PA-5 (Philadelphia, Bucks, Chester, Delaware, and Montgomery) in 2023. Only organizations with an active Medicare Advantage plan within Independence's PA-5 service area are listed.

Independence has the largest provider network in the PA-5 in 2023.

Organization	Medicare Advantage Plan Network	2023 PA-5 Provider Network Counts			
		PCP	Specialist	Hospital	Total NPI's Across PA-5
Independence Blue Cross	Keystone HMO Network	7,450	13,093	68	20,611
	Personal Choice Network	7,434	13,017	68	20,519
	Keystone Focus Network	2,173	6,757	30	8,960
United	AARP Advantage HMO	5,037	13,399	25	18,461
	AARP Advantage PPO	4,998	13,294	27	18,319
	Erickson Advantage	1,482	4,162	12	5,656
Aetna	Sepa Medicare HMO	2,280	8,691	40	11,011
	Sepa Medicare PPO	2,280	8,691	40	11,011
	Sepa CVTY Medicare PPO	2,082	7,727	38	9,847
	Sepa CVTY Medicare HMO	2,082	7,727	38	9,847
	PA Advantra Philly Prime HMO	225	2,964	11	3,200
Centene	Wellcare Assist Open PPO	3,016	8,270	41	11,327
	Wellcare Giveback Open PPO	1,998	4,749	30	6,777
	Wellcare Assist HMO	21	140	0	161
Humana	Gold Plus HMO	1,792	5,737	38	7,567
	Medicare PPO	1,724	5,380	36	7,140
	Medicare PPO Plus	1,724	5,380	36	7,140
Cigna	Preferred HMO	1,916	7,155	42	9,113
	Fundamental HMO	1,904	7,105	42	9,051
	Alliance	1,391	6,946	42	8,379
	True Choice PPO	1,665	6,247	39	7,951
Clover	Heath Choice Network	1,300	4,889	18	6,207
Geisinger	Medicare Gold	236	1,152	4	1,392
Health Partners	Medicare Complete Network	938	3,416	10	4,364

Independence Blue Cross offers Medicare Advantage plans with a Medicare contract. Enrollment in Independence Medicare Advantage plans depends on contract renewal. Independence Blue Cross offers products through its subsidiaries Independence Hospital Indemnity Plan, Keystone Health Plan East and QCC Insurance Company — independent licensees of the Blue Cross and Blue Shield Association.

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